



Gail Marcus

Interim Chief Administrative Officer
Hartford HealthCare



Gail Marcus is interim Chief Administrative Officer at Hartford Healthcare, the premiere health care network in Connecticut with 15,000 employees and \$2 billion in net revenue. The HHC system includes Hartford Hospital; The Hospital of Central Connecticut; MidState Medical Center; Windham Hospital; The Institute of Living psychiatric center; VNA HealthCare; Clinical Laboratory Partners with more than 80 locations statewide; Hartford Medical Group; MidState Medical Group; Central Connecticut Senior Health Services, which includes five assisted-living and skilled nursing facilities; Eastern Rehabilitation Network; and two regional behavioral health centers, Rushford and Natchaug Hospital.

Ms. Marcus is responsible for system-wide governance, affiliation transactions and staff support to the CEO. She has more than 25 years experience managing and growing domestic and international businesses.

Previously, she was President and CEO of Caris Diagnostics, a privately held laboratory company. Under her leadership, Caris became one of the nation's leading aggregators of anatomic and molecular diagnostic services.

Prior to her tenure with Caris Diagnostics, Ms. Marcus served as Chief Operating Officer for United HealthCare European Operations, building a complete health care consulting and services business. Before joining United Health Care, she served as Senior Vice President and Chief Product and Revenue Officer at Advance PCS Pharmacy Benefits Management, where she also led the post-merger integration with Caremark.

Ms. Marcus spent more than 20 years at CIGNA HealthCare in various financial, product, strategy and marketing roles, including Assistant Treasurer; Vice President and Controller; Senior Vice President, Product Development; and Senior Vice President, Chief Operating Officer, International Operations. While based in the UK, Ms. Marcus was assigned as a turn-around specialist for the troubled overseas life and health businesses.

Ms. Marcus holds an MBA in finance from The Wharton School and an MS in information sciences from the University of Pennsylvania. She received a BA in mathematics and Spanish from Wesleyan University. She is an adjunct professor at the University of Connecticut business school, teaching health care courses in the MBA program. She sits on the boards of Susan G. Komen for the Cure, Connecticut affiliate, where she is chair of the Grants Committee; Bako Pathology; XpertDoc; and the Commission for Case Management.