



James Fantus

President & CEO

Clinical Laboratory Partners
Vice President, Hartford HealthCare



James Fantus has served as the president and CEO of Clinical Laboratory Partners (CLP) since January 2006. CLP employs more than 900 people and processes more than 8,000 requisitions per day in more than 85 locations throughout Connecticut. CLP has net non-patient revenues of \$80 million and manages two acute-care hospital laboratories with budgets of \$40 million. CLP is a member of Hartford HealthCare, a health care system with more than 15,000 employees in more than 80 communities throughout Connecticut.

In addition to CLP, Hartford HealthCare includes Hartford Hospital; The Hospital of Central Connecticut; MidState Medical Center; Windham Hospital; The Institute of Living psychiatric center; VNA HealthCare; Hartford Medical Group; the Doctors of Central Connecticut; MidState Medical Group; Central Connecticut Senior Health Services, which includes five assisted-living and skilled nursing facilities; Eastern Rehabilitation Network; and two regional behavioral health centers, Rushford and Natchaug Hospital

Over the past 30 years, Mr. Fantus also served as president and CEO of SED Medical Laboratories in Albuquerque, N.M.; as president and CEO of Franciscan Shared Laboratory and Medical Science Laboratories in Milwaukee, Wis.; as CEO of Sonora Laboratory Sciences in Phoenix, Ariz.; and as corporate director of business development for one of the nation's largest commercial laboratories. His experience covers both commercial and hospital-based operations.

Mr. Fantus has consulted for numerous hospital and independent laboratories and is the author of several books, including "Cost-Based Pricing Strategies for Clinical Laboratories," "Budgeting Strategies and Financial Modeling for Laboratories" and "Business Strategies for Laboratory Outreach" – all published by Washington G-2 Reports. He is a frequent speaker at national laboratory and pathology meetings and has been published numerous times in laboratory journals.

Mr. Fantus holds an MBA in marketing management.